

Ocean Rate Bulletin



Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 2000.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 2000. Source: PIERS, March 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: March 2000

Month\Year: 62.9 \ 142.7

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	35%	29%	14 Days	\$4.41	\$9			\$34				630 pkgs.	\$3,466
Hyundai	24%	24%	14 Days	\$3,400 ¹	\$180 ¹								\$3,580
NYK Line	20%	18%	11 Days	\$3,400 ¹	\$180 ¹								\$3,580
Maersk-SeaLand	12%	17%	14 Days	\$3,400 ¹	\$180 ¹								\$3,580
P&O Nedlloyd	8%	9%	15 Days	\$2,800 ¹	\$180 ¹								\$2,980
OOCL	2%	4%	15 Days	\$4.41	\$9			\$34				630 pkgs.	\$3,466

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: March 2000

Month\Year: 2.6 \ 10.9

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	95%	48%	15 Days	\$6.20	\$9		3%	\$34				960 pkgs.	\$6,988
Yang Ming	5%	1%	14 Days										
APL	0%	37%	12 Days	\$6.23	\$9		3%	\$34				630 pkgs.	\$4,616
Mitsui OSK	0%	7%	15 Days										
Maersk-SeaLand	0%	6%	13 Days	\$3,845 ¹	\$180 ¹		3%						\$4,146

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: March 2000

Month\Year: 2.7 \ 6.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	98%	98%	28 Days	\$4.25	\$9		9%	\$34				630 pkgs.	\$3,372
Hyundai	2%	2%	28 Days	\$3,600 ¹	\$180 ¹								\$3,780

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: March 2000

Month\Year: 19.4 \ 38.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	47%	34%	21 Days	\$3,400 ¹	\$180 ¹		9%						\$3,886
APL	26%	24%	21 Days	\$4.25	\$9		9%	\$34					\$3,372
Maersk-SeaLand	17%	27%	19 Days	\$3,200 ¹	\$180 ¹		9%						\$3,668
K Line	7%	7%	19 Days	\$3,000 ¹	\$180 ¹		9%						\$3,450
Mitsui OSK	3%	3%	21 Days										
NYK Line	0%	6%	21 Days	\$3,300 ¹	\$180 ¹		9%						\$3,777

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: March 2000

Month\Year: 2.3 \ 6.8

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	44%	45%	11 Days	\$2,800 ¹	\$180 ¹		52%						\$4,436
Yang Ming	44%	15%	10 Days										
K Line	9%	11%	10 Days	\$2,400 ¹	\$180 ¹		52%						\$3,828
Maersk-SeaLand	3%	20%	10 Days	\$2,800 ¹	\$180 ¹		52%						\$4,592
P&O Nedlloyd	0%	5%	11 Days	\$2,200 ¹	\$180 ¹		52%						\$3,524
Hanjin	0%	3%	9 Days	\$2,800 ¹	\$180 ¹		52%						\$4,436

¹ Rate is per container